



WEILER CONSUMABLE PRODUCTIVITY

“You Can’t Improve What You Don’t Measure”

– Peter Drucker

When was the last time you measured the total operating costs associated with your abrasive consumables?

The **WEILER CONSUMABLE PRODUCTIVITY** (WCP) program helps facilities find cost and time savings in their fabrication operations when they don’t have the resources or process to quantify results. WCP is a proven process that effectively and efficiently measures real-world data. This program takes minimal effort to deploy in your facility because abrasives experts implement it.

Through a simple yet effective approach, the WCP program identifies improvements by evaluating your operations and how abrasives are used in your facility.

Our Approach:

- ▶ **On-site Assessment:** We come to your facility to walk the shop floor and learn about your production process firsthand.
- ▶ **Establish a Baseline:** To make recommendations based on facts, we establish a baseline by capturing data on the current process.
- ▶ **Testing:** We measure the time it takes, how many parts are completed, and how many consumables are used.
- ▶ **Calculate Impact:** Using the collected data, we estimate annual savings based on labor, time, and consumable consumption.
- ▶ **Presenting Improvement:** We then present the test results and provide documented cost and time savings based on our recommendations.



Take the first step to finding cost and time savings by scheduling an assessment. Contact your local Weiler associate or visit: weilerabrasives.com/WCP

WCP



“We don’t just swap out abrasives. We look at the process and find a better way to do it. If we can eliminate steps in the production process, we can provide even greater value to our customers.”

– John Sockman, Director of End User Sales, Weiler Abrasives

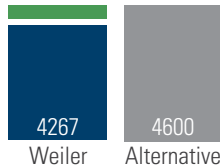


EXAMPLE TEST REPORT

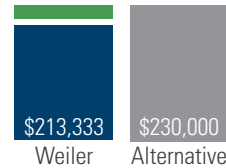
Weiler

Alternative

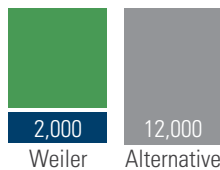
Monthly Consumption in pcs	167	1000
Product Name:	Tiger AO RFD	Competitor X
Part: #	60411	5" RFD
Number of Operators	3	3
Price /Disc(\$):	\$0.96	\$0.77
Number of Parts Processed	10.00	10.00
Number of Discs Consumed:	1.00	6.00
Changeover Time (minutes)	2.00	2.00
Time (minutes) Per Part:	10.00	10.00
Labor & OH Rate/Hr	50	50
Abrasive Spend/Yr	\$1,920	\$9,240
Abrasive Spend Per Piece	\$0.10	\$0.46
Labor/OH Cost Per Year	\$210,000	\$210,000
Changeover Cost Per Year	\$3,333	\$20,000



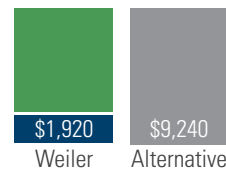
333 HOURS
Annual Labor Savings



\$17,000
Annual Labor Savings



10,000
Annual Abrasive Savings (Discs)



\$7,320
Annual Abrasive Savings (Spend)

TOTAL SAVINGS: \$23,987

